

## LeodeSIGN Consultation process and –offer for new WATER WELCOME -stations:

- The **LeodeSIGN project leader collects all necessary informations** in **distant communication** with a responsible person on site (for example: Facility Service). Definitely needed are **photos, main measurements of the site** and **infos about the current piping situation**.
- If available, the **Corporate Design guidelines of the client´s company** are needed for **the design development**
- On this base the **LeodeSIGN creative department** develops the **design of the WATER WELCOME station fitting to its environment**.
- The **fitting products** (faucets, spenders...) are **chosen** and the **design of the WATER WELCOME** gets **illustrated for approval** by the **LeodeSIGN High-End department**.
- After client´s confirmation the **project leader** defines **all technical details** like the **installation scheme** and the inspection openings. A **usage calculation** is added to foresee the **refill need**.
- The **tender documents** get created and collected. The **project administratives** collect **product offers** and invite **local professionals of the placement site** to place offers for the needed works.
- The **collected offers get controlled and compared**, the **best bidding ones get suggested to the client for ordering**.
- The **LeodeSIGN team supports the realization process** on distance **via E-Mail and phone**. As all informations are given during the planning process, normally no personal visit is needed at the placement site.

**Consulting costs for each customized WATER WELCOME: € 2.400,00 Euro plus 20%VAT**  
For several different stations in the same Corporate Design a special offer will be handed.

Payment conditions: Invoice gets sent after finishing and handing the tender documents  
 Payment within 8 days of the invoice date (invoice gets sent by e-Mail)

We look forward to serve you with our Know-How and stay gladly available for you  
 with best regards



Founder and chief of **LeodeSIGN**: Ing. Alexander LEOPOLD / born 1964

Studied at Technical University Vienna, especially at the Lab for Spatial Simulation as tutor and instructor for experimental interior projects

### **Entrepreneur since 1996**

Specialized on Retail Design (showrooms) and Sanitary Design (bathrooms, SPAs)

Graphic artist for interior illustration, especially panoramic views.

Specialist and official dealer for high-end interior lighting systems.

**Since 1999** over 50 **product designs** for the sanitary- and wellness-industries. (bathtubs, shower trays, washbasins, shower shields, bathroom furniture, saunas)

**Since 2001 seminar referent** for bathroom planning, product design and interior illustration in middle and east Europe as well as in Russia.

Lives and works in Vienna, married, one daughter

**Motivation: functional AND aesthetic improvement of interior situations**

**by adjusting them to optimized and HUMANELY usage processes**

